



## Interviewer Gender and Survey Responses: The Effects of Humanizing Cues Variations

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#### INTRODUCTION

### **Social interface theory**: humanizing information sent by computer causes reactions typical of human-to-human interaction

Nass et al. 1996; Nass et al. 1997; Fogg & Nass 1997

Several studies in the area of survey methodology (video interviewers/animated interviewers/interviewers' photos)

e.g., Tourangeau et al. 2003; Fuchs 2009; Lind et al. 2013; Haan et al. 2017

Usually designs with representations of one or two interviewers were used → mode effect may overlap with interviewers' individual characteristics

Using larger number of interviewers might enable us to control this situation Krysan & Couper 2003

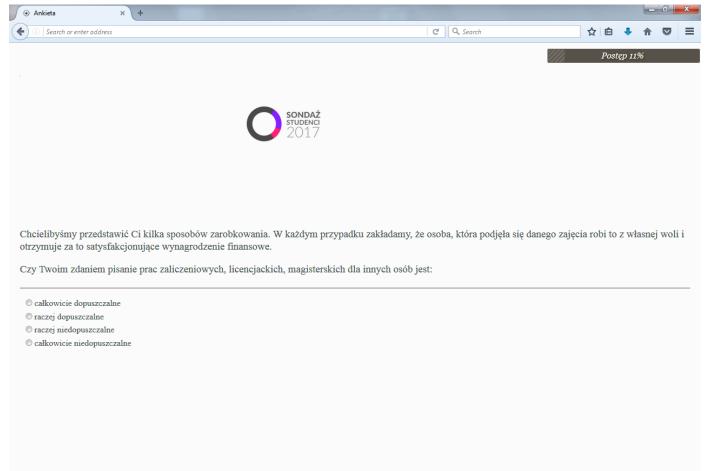
# Is there a mode effect on measures of sensitive items controlling for the interviewer and the interviewer gender?

#### **VARIABLES/FACTORS (1)**

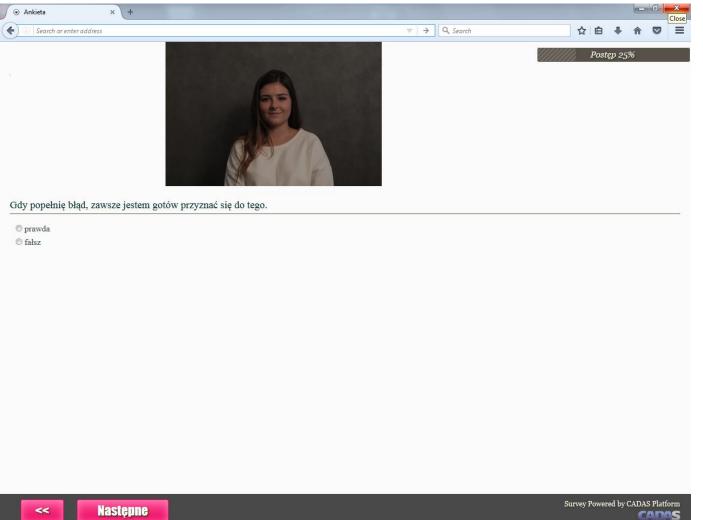
#### Modes/ Scenarios:

CAWI-name CAWI-photo CAWI-movie CAPI

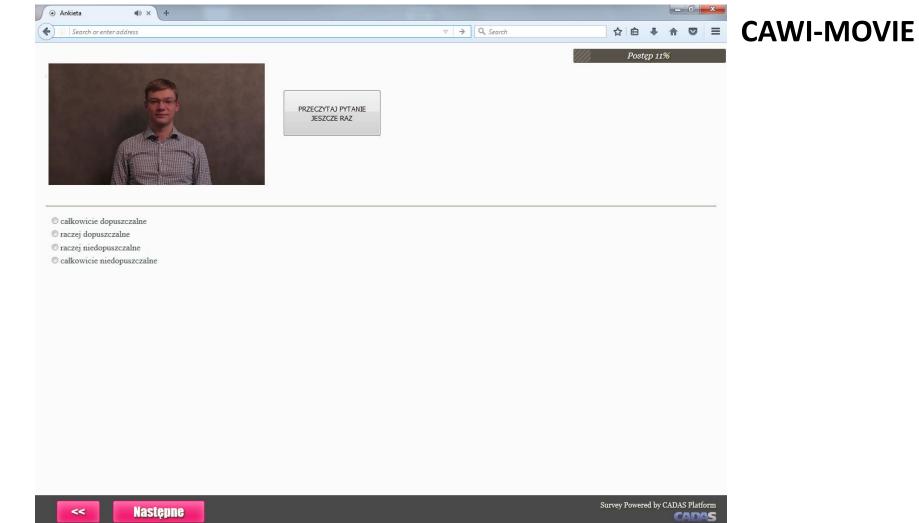
**Level of humanizing procedures** 







#### **CAWI-PHOTO**



#### **VARIABLES/FACTORS (2)**

Other factors:

Interviewer

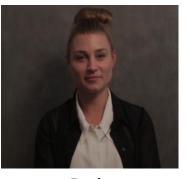
Interviewer's gender

Interviewer within gender groups

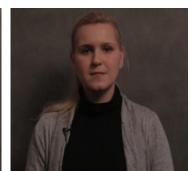
Respondent's gender

#### **INTERVIEWERS**













Daria

Dominika

Martyna

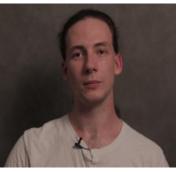
Paulina











Mateusz

Maciej

Gabriel

Mateusz

Rafal

#### **FIELDWORK**

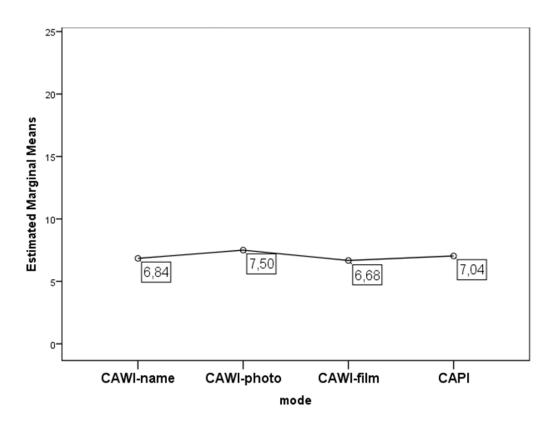
- December 2016 March 2017
- Students of the University of Lodz, Poland
- N=800 (200 cases per each mode)
- CAWI: Invitations sent to 26,242 students (all Polish, full-time students enrolled in studies during the 2016/2017 academic year)

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AAPOR RR1:
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- total: 3.58%
  - females: **4.25**%
  - males:  $2.25\% \rightarrow$  two reminders  $\rightarrow 4.09\%$
- CAPI: Respondents recruited during face-to-face contact

#### INDEXES

- 1) Moral permissiveness
- 2) Willingness to disclose sensitive issues
- 3) Inventory of desirable responding (KAS) Crowne & Marlowe 1960
- 4) Attitudes towards gender roles Kane & Macauley 1993
- 5) Attitudes towards sexual behaviours



The index is based on 6 questions that measure opinions about morally objectionable behaviours (e.g., working without job agreement, smuggling illegal goods between countries)

The higher the value, the higher the level of moral permissiveness

#### **MORAL PERMISSIVENESS**

#### **MAIN EFFECTS**

#### Mode

F(3, 24)=2.20 p=0.114

#### Respondent's gender

F(1, 8)=15.50 p=0.004 Mf=6.09 Mm=7.93

#### Interviewer's gender

F(1, 8)=4.42 p=0.069

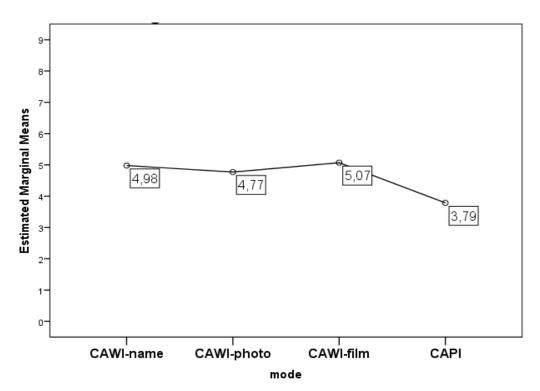
#### Interviewer (within interviewer's gender)

F(8, 6.11)=0.24 p=0.967

#### SIGNIFICANT INTERACTION

Respondent's gender X Interviewer (within interviewer's gender) F(24, 24)=2.76 p=0.026

#### WILLINGNESS TO DISCLOSE SENSITIVE ISSUES



The index is based on 9 questions

The higher the index level, the more willing the respondent to give responses that are not subject to social assessment

#### **MAIN EFFECTS**

#### Mode

F(3, 24)=9.47 p=0.000

#### Respondent's gender

F(1, 8)=38.78 p=0.000 Mf=4.36 Mm=4.94

#### Interviewer's gender

F(1, 8)=1.55 p=0.249

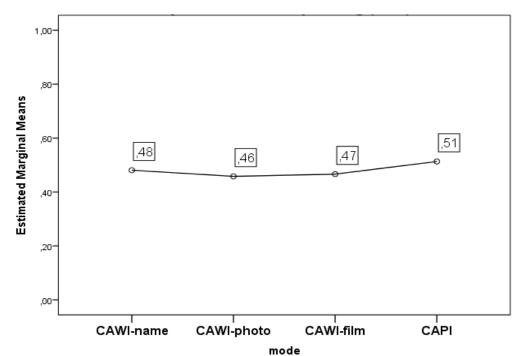
#### Interviewer (within interviewer's gender)

F(8, 0.04)=2.24 p=0.914

#### SIGNIFICANT INTERACTION

Mode X
Respondent's gender X
Interviewer (within interviewer's gender)
F(24, 720)=1.80 p=0.011

#### INVENTORY OF DESIRABLE RESPONDING



The inventory is based on 29 yes/no questions

The higher the value, the stronger the tendency to show oneself in the positive light

#### **MAIN EFFECTS**

#### Mode

F(3, 24)=2.75 p=0.07

Respondent's gender

F(1, 8)=0.03 p=0.86 Mf=0.48 Mm=0.48

Interviewer's gender

F(1, 8)=0.83 p=0.390

Interviewer (within interviewer's gender)

F(8, 14.99)=0.27 p=0.965

#### SIGNIFICANT INTERACTIONS

Mode X

Interviewer(within interviewer's gender)

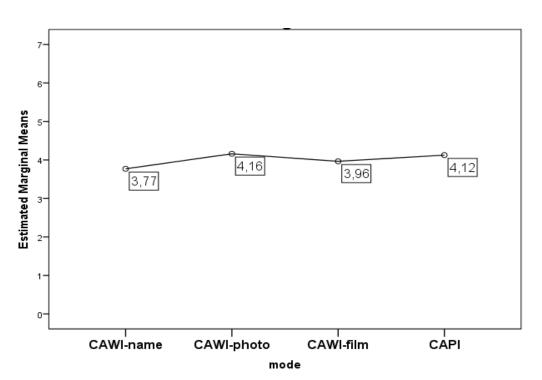
F(24, 24)=2.54 p=0.013

Respondent's gender X

Interviewer (within interviewer's gender)

F(8, 24)=2.46 p=0.042

#### **ATTITUDES TOWARDS GENDER ROLES**



#### **MAIN EFFECTS**

#### Mode

F(3, 24)=2.14 p=0.12

#### Respondent's gender

F(1, 8)=507.82 p=0.000 Mf=4.55 Mm=3.47

#### Interviewer's gender

F(1, 8)=0.01 p=0.928

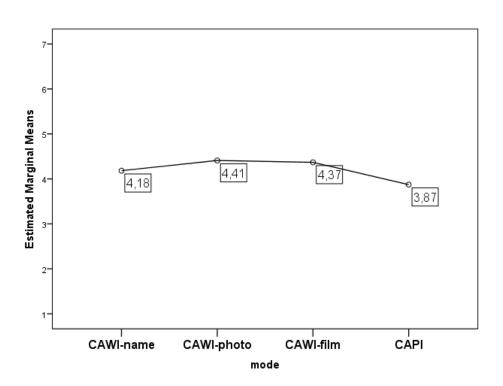
#### Interviewer (within interviewer's gender)

F(8, 2.13)=0.50 p=0.830

The index is based on 7 questions measuring the attitude towards roles of women and men

The higher the value, the more pro-feminist attitude of the respondent

#### ATTITUDES TOWARDS SEXUAL BEHAVIOURS



#### **MAIN EFFECTS**

Mode

F(3, 24)=6.05 p=0.003

Respondent's gender

F(1, 8)=8.81 p=0.018 Mf=4 015 Mm=4 41

Interviewer's gender

F(1, 8)=0.11 p=0.754

Interviewer (within interviewer's gender)

F(8, 4.28)=0.58 p=0.763

The index is based on 7 questions measuring the opinion about various sexual behaviours (e.g., masturbation, group sex)

The higher the value, the more permissive the respondent's attitude

#### **CONCLUSION**

- There are no differences between types of CAWI
- There are differences between CAWI and CAPI
- Mode effect overlaps with interviewers' individual characteristics, not with gender – no interviewer's gender effect

Some interviewers, in certain conditions (i.e., respondent's gender & mode), have an impact on respondents' answers

For future studies, it would be advisable to utilize research designs with multiple interviewers controlling for their different personal characteristics

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## Thank you!

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